

Hot Topics & Dental Trends

Mike White & Jordan Herbert

WEALTH ADVISORY | OUTSOURCING | AUDIT, TAX, AND CONSULTING

Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor



Create Opportunities

HOT TOPICS & TRENDS



Dental Business Model Trends
(DSOs vs. Independent)



Entrance of Group Purchasing
Organizations



Emerging & Alternative Care Models
(Walmart, Dental Therapists, & Teledentistry)

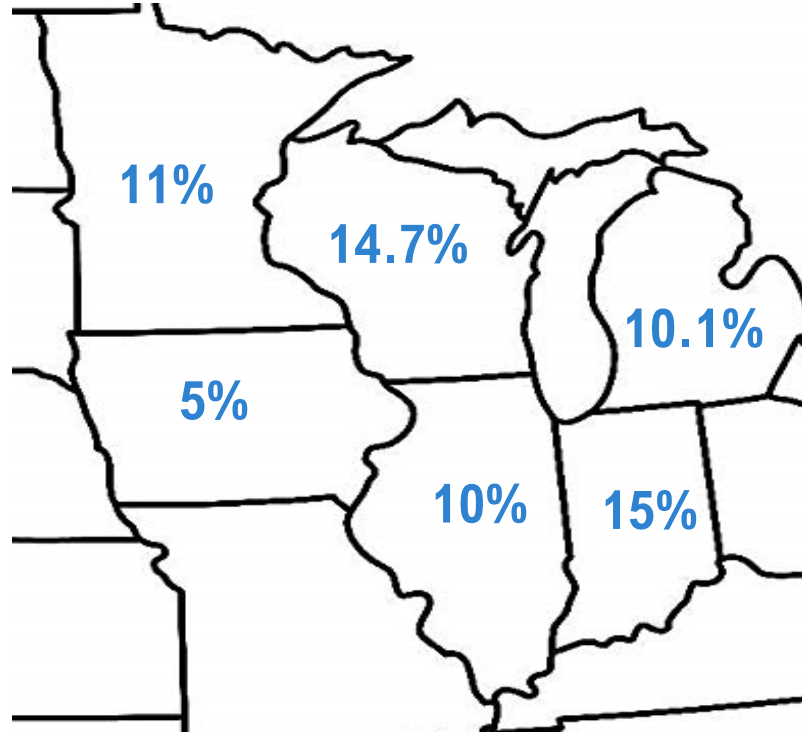


PPOs & Reimbursement
(Delta Dental & Others)



Cybersecurity
(Threats to your Practice)

MARKET TREND (DSO vs. INDEPENDENT)



Emerging Markets



Teledentistry

- Coordinated Care
- Skilled Nursing Facilities
- ERs & Urgent Care
- Telemedicine Extensions



Dental Therapists

- States where they are used
- Current Uses
- Advantages & Disadvantages



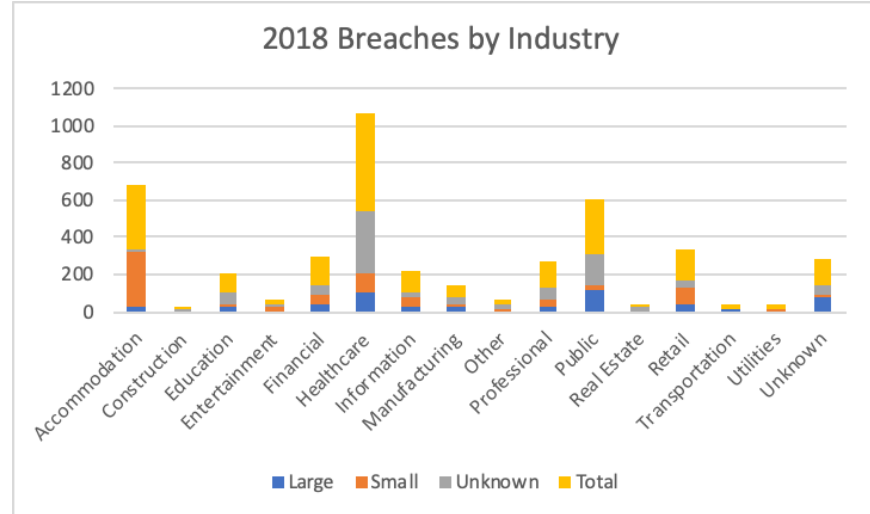
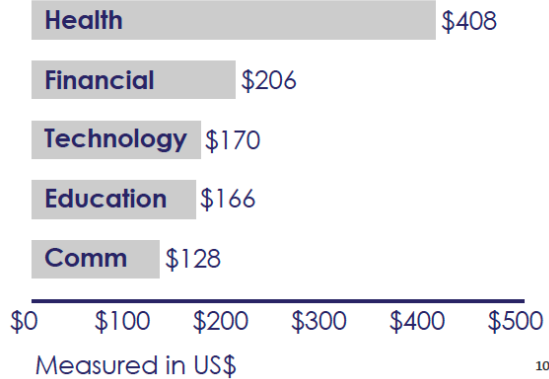
Dental Clinics

- What does it mean for the market?
- Will other retailers follow?

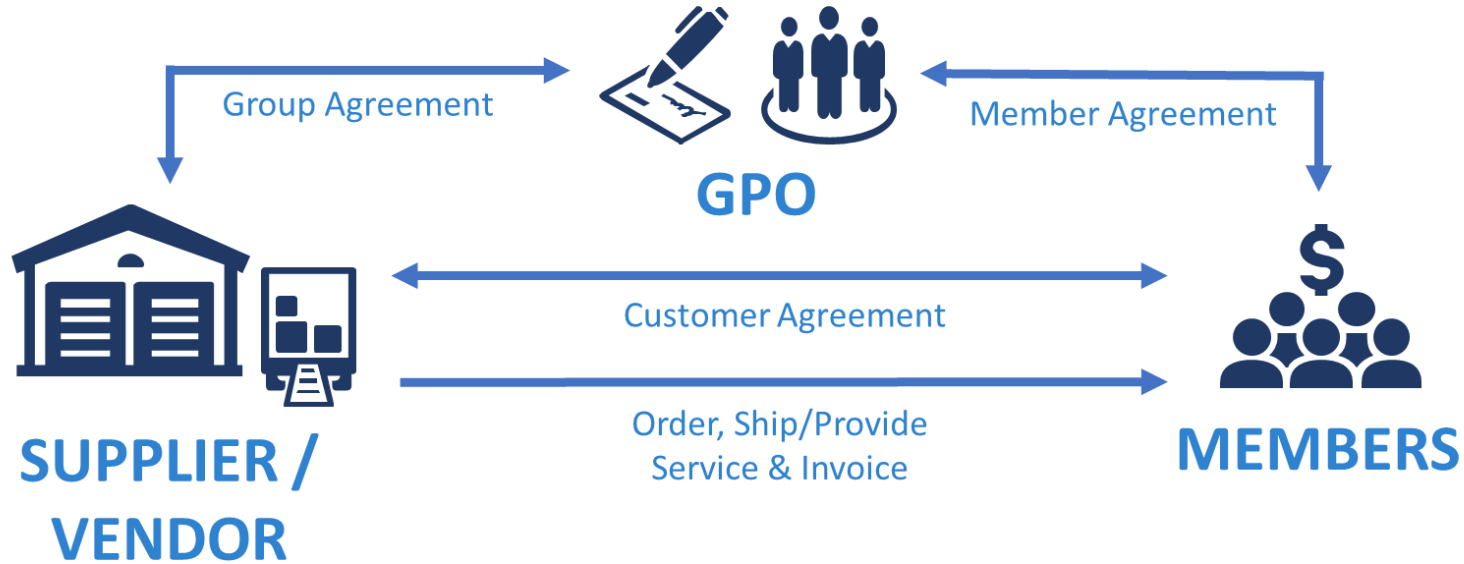


Cybersecurity

Data Breach Cost Per Record



GPOs – HOW DO THEY WORK?



PPOs & Reimbursement

